## Message Text

UNCLASSIFIED

PAGE 01 BONN 18634 031125Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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R 031051Z DEC 74

FM AMEMBASSY BONN

TO SECSTATE WASHDC 6591

**UNCLAS BONN 18634** 

PASS WILLIAM J. GRIFFIN, INTERNATIONAL DEVELOPMENT REPRESENTATIVE, ALABAMA DEVELOPMENT OFFICE, STATE OFFICE BUILDING, MONTGOMERY, ALABAMA 36104

E.O. 11652: N/A TAGS: BEXP, GW

SUBJECT: HANNOVER FAIR 1975

- 1. REF EXCHANGE OF CORRESPONDENCE BETWEEN YOUR OFFICE AND MR. COONTZ REGARDING US BUSINESS INFORMATION CENTER AT HANNOVER FAIR, APRIL 16-24, 1975.
- 2. DECISION HAS BEEN MADE TO PARTICIPATE THROUGH
  AMERICAN CHAMBER OF COMMERCE, AND LATTER HAS SIGNED
  CONTRACT FOR SPACE WITH FAIR AUTHORITIES. CONDITIONS
  YOUR PARTICIPATION ARE AS PREVIOUSLY STATED, HERE
  BRIEFLY RECAPPED: YOUR SPACE FEE IS \$500.00 WHICH
  INCLUDES PARTITIONED SPACE FOR DESK AND WALL DISPLAYS, UTILITIES,

AND CERTAIN RECEPTIONIST AND INFORMATION SERVICES.

- 3. A SINGLE-LINE ENTRY FOR YOUR STATE IN GENERAL FAIR CATALOG IS ALSO INCLUDED IN SPACE FEE. AS CATALOG DEADLINE IS NEAR AND YOUR CHECK HAS NOT YET BEEN RECEIVED BY THE C OF C, WE REQUIRE A RECONFIRMATION OF YOUR INTENTION TO PARTICIPATE VIA TELEX OR CABLE BY DEC. 6 IN ORDER TO ASSURE YOU OF AN ENTRY IN CATALOG.
- 4. FURTHERMORE, AS ORIGINAL PAYMENT DEADLINE OF DEC. 1 IS PAST, WE WILL ALLOT LIMITED SPACE REMAINING ON A UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 18634 031125Z

FIRST-COME FIRST-SERVED BASIS AND WILL BE UNABLE TO

GUARANTEE YOUR PARTICIPATION UNLESS YOUR FEE IS IN HANDS OF THE CHAMBER OF COMMERCE, ATTN. MR. SCHETELIG, BY DEC. 13.

5. OUTDOOR DISPLAY SPACE COSTS APPROXIMATELY \$4.00 PER SQUARE FOOT, DEPENDING ON LOCATION AND NATURE OF DISPLAY. PLEASE MAIL DETAILS IF YOU ARE STILL INTERESTED.

6. PLEASE INFORM US ASAP OF ANY SPECIAL DISPLAY REQUIREMENTS, PROMOTIONAL PLANS, ETC. AND REMEMBER TO MAKE HOTEL RESERVATIONS IMMEDIATELY IF YOU HAVE NOT ALREADY DONE SO. TOBY T. ZETTLER, ASSISTANT COMMERCIAL ATTACHE.
CASH

NOTE BY OC/T: NOT PASSED ABOVE ADDRESSEE.

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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Disposition Event:
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